



14 North Main Street, Suite 2004, PO Box 265, Barre, VT 05641

802.476.0660

info@badc.com – www.badc.com

Executive Director - Barre Area Development

Barre Area Development, Inc. (BADC) is a nonprofit organization and the principal economic development organization for the City and Town of Barre. BADC is focused on promoting and supporting the economic development, attractiveness, and vitality of the Greater Barre Area through private sector and municipal investment in the retail, commercial, and industrial sectors in our communities.

Position Overview:

The Executive Director (ED) reports to the Board of Directors and its President. The ED oversees, manages, and implements BADC's strategic plan, business development, economic strategy, general operations, marketing, and administration.

Principal Duties and Responsibilities:

- Identify and implement programs to attract new business investment, employment, housing, and tourism for the City and Town with a primary focus on assisting with housing growth and new business development.
- Develop action plans for short-and long-range economic development. Implement goals and initiatives of BADC as directed and give priority to those goals and initiatives as set forth by BADC's Board of Directors.
- Prepare reports and recommendations; coordinate activities with municipal partners and agencies as needed to implement development plans; provide technical and professional advice to the business community; assist municipalities in grant applications, administer and implement economic development grants, revolving loan funds, or other funding mechanisms that may be obtained or established.
- Serve as a point of contact with business prospects. Respond to prospective developers and individuals inquiring about local economic development activities and opportunities. Meet personally with developers regularly to discuss opportunities for new developments or to fill vacant spaces.

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- Develop and maintain a comprehensive and interactive inventory of available buildings and sites in the Barre Area for economic development purposes.
- Make regular monthly/quarterly reports/presentations to the Executive committee, BADC Board of Directors, Town Select Board, City Council, and on an as-needed basis to businesses, civic groups, and the public. Provide information on economic development issues, programs, services, and plans.
- Work with and act as economic development liaison between the local governments and various economic development organizations.
- Act as a liaison assisting existing and potential new business expansion, relocation, and financing plans.
- Oversee the preparation of economic advertising, marketing information, press releases, website, social media, and the management of content for the same.
- Prepare and present annual BADC budgets.

QUALIFICATIONS:

- Strong communicator who expresses themselves well and builds positive working relationships with other staff members, partners, consultants, funders and community members.
- Solid background in leadership, management, budget oversight, and supervisory experience.
- Experience with fundraising and grant writing.
- Must have demonstrated experience completing time-sensitive and/or high-profile projects with collaboration, consensus, and creativity.
- Goal-oriented thinker who can set clear priorities among multiple tasks and stay focused on project benchmarks and deadlines.
- This position requires visibility in the communities and a commitment to accuracy and integrity. Must demonstrate independent and teamwork skills and willingness for limited travel and flexibility in work hours.
- Must understand the sensitive nature of the work and adhere to confidentiality protocols.

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EDUCATION and/or EXPERIENCE:

- A Bachelor's Degree is preferred but not necessary. Substantial experience in economic development and community planning OR equivalent combination of business experience and training which provides the required knowledge, skills, and abilities.
- Experience managing projects and people in a nonprofit, public agency, and/or the private sector.
- Direct experience developing close working relationships with governments and or businesses.

SALARY AND BENEFITS

Salary \$90,000.00 to \$100,000.00

Benefits include health/dental/vision insurance, retirement plan options, paid time off, parental leave, transportation, and cell phone subsidy.

Please include a cover letter, resume, and writing sample and send them to the attention of:
info@badc.com

The office schedule is in-person on-site Monday through Friday, with evening meetings, as needed.

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